

Human Services Committee Meeting Tuesday, September 5, 2017, 6:00 p.m. Administration Building 2nd Floor Committee Room

Agenda

NOTE: UNDER THE KENOSHA COUNTY BOARD RULES OF PROCEDURE ANY REPORT, RESOLUTION, ORDINANCE OR MOTION APPEARING ON THIS AGENDA MAY BE AMENDED, WITHDRAWN, REMOVED FROM THE TABLE, RECONSIDERED OR RESCINDED IN WHOLE OR IN PART AT THIS OR AT FUTURE MEETINGS. NOTICE OF SUCH MOTIONS TO RECONSIDER OR RESCIND AT FUTURE MEETINGS SHALL BE GIVEN IN ACCORDANCE WITH SECTION 2 C OF THE COUNTY BOARD RULES. FURTHERMORE, ANY MATTER DEEMED BY A MAJORITY OF THE BOARD TO BE GERMANE TO AN AGENDA ITEM MAY BE DISCUSSED AND ACTED UPON DURING THE COURSE OF THIS MEETING AND ANY NEW MATTER NOT GERMANE TO AN AGENDA ITEM MAY BE REFERRED TO THE PROPER COMMITTEE. ANY PERSON WHO DESIRES THE PRIVILEGE OF THE FLOOR PRIOR TO AN AGENDA ITEM BEING DISCUSSED SHOULD REQUEST A COUNTY BOARD SUPERVISOR TO CALL SUCH REQUEST TO THE ATTENTION OF THE BOARD CHAIRMAN

- 1. Call To Order / Roll Call
- 2. Citizen's Comments
- 3. Approval Of Minutes
- Resolution To Approve The Appointment Of Tara Panasewicz To The Kenosha County Workforce Development Board

Documents:

PANASEWICZ - KCWDB 2017.PDF

5. Second Quarter DHS Fiscal Update

Documents:

DHS SUMMARY COMMITTE REPORT 06 30 2017.PDF

- 6. Dementia Crisis Grant Report
- 7. Mental Health Services Update
- 8. Any Other Business As Authorized By Law
- 9. Committee Members Comments
- 10. Adjournment

KENOSHA COUNTY

BOARD OF SUPERVISORS

KESOLOTION NO.	RESOL	.UTION	NO.		
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Cubicati											
Subject: RESOLUTION TO APPROVE THE API THE KENOSHA COUNTY WORKFOR					го						
Original ⊠ Corrected □	2nd Correction	n 🗆	Resubmi	tted 🗆							
Date Submitted: September 6, 2017	Date Resubm	itted:									
Submitted By:											
Human Services Committee											
Fiscal Note Attached	Legal Note Att	ached C									
Prepared By:	Signature:	+1									
John T. Jansen	the	Kas	ypen								
WHEREAS, pursuant to County Executive has appointed Tara Panasew Development Board, and											
WHEREAS, the Human Services Committee has reviewed the request of the County Executive for confirmation of his appointment of the above named to serve on the Kenosha County Workforce Development Board and is recommending to the County Board the approval of this appointment, NOW, THEREFORE, BE IT RESOLVED that the Kenosha County Board of Supervisors											
confirms the appointment of Tara Panasev Board. Tara Panasewicz's appointment sl 31st day of January, 2019, or until a succonfirmed by the County Board of Supervis Panasewicz will be succeeding Tracy Niels	vicz to the Kei nall be effectiv ccessor is app sors. Tara Pa	nosha (e imme pointed	County Wo ediately and by the Co	rkforce Dev d continuing ounty Exect	elopment until the utive and						
HUMAN SERVICES COMMITTEE:	<u>Aye</u>	<u>Nay</u>	<u>Abstain</u>	Excused							
Michael Goebel, Chairman	П	П	П	T							
Dayvin Hallmon, Vice Chair	_	_	_	_							
	Ц	Ш	Ц								
John Poole			П	П							
Andy Berg	_	_	_	_							
Last Dissel		ш	Ш								
Leah Blough											
Rick Dodge				_							
Greg Retzlaff	Ц		Ц	Ц							

Jim Kreuser, County Executive

1010 – 56th Street, Third Floor Kenosha, Wisconsin 53140 (262) 653-2600

Fax: (262) 653-2817

APPOINTMENT 2017/18-9

RE: KENOSHA COUNTY WORKFORCE DEVELOPMENT BOARD

TO THE HONORABLE KENOSHA COUNTY BOARD OF SUPERVISORS:

Placing special trust in her judgment and based upon her qualifications, I hereby submit to the Honorable Kenosha County Board of Supervisors for its review and approval the name of

Ms. Tara Panasewicz, CEO United Way of Kenosha County 5500 6th Avenue, Suite 210 Kenosha, WI 53140

to serve on the Kenosha County Workforce Development Board beginning immediately upon confirmation of the County Board and continuing until the 31st day of January, 2019, or until a successor is appointed by the County Executive and confirmed by the Kenosha County Board of Supervisors.

Ms. Panasewicz will serve without pay.

Ms. Panasewicz will be succeeding Tracy Nielsen.

Respectfully submitted this 15th day of June, 2017.

Jim Kreuser

Kenosha County Executive

im Greuser

COUNTY OF KENOSHA OFFICE OF THE COUNTY EXECUTIVE JIM KREUSER

<u>APPOINTMENT PROFILE</u> <u>KENOSHA COUNTY COMMISSIONS, COMMITTEES, & BOARDS</u>

(Please type or print)
Name: TARA MARIE PAWASEWICZ First Middle Last
Residence Address: 5524-67+H St Kenosha, WI 53142
Previous Address if above less than 5 years:
Occupation: United Way of Kenosha County CED Company Title
Business Address: 5500-LO+H AUR Ste 210 Kenosha, WI 5314
Telephone Number: Residence 945492 Business 6584104
Daytime Telephone Number: <u>1058</u> 4104
Mailing Address Preference: Business (X) Residence ()
Email Address: Tpanasewicz ekenoshaunitebway.org
Do you or have you done business with any part of Kenosha County Government in the past 5 years? Yes () No (X)
If yes, please attach a detailed document.
Affiliations: List affiliations in all service groups, public service organizations, social or charitable groups, labor, business or professional organization, and indicate if it was a board or staff affiliation. Building Dur Future - Executive Committee & Leadership Table Lakeside Curative - Vice President & Executive Committee Big Peothers Big Sisters - Big Sister in Kenosho. Tiny Paus - Foster mom Band of Blue - Board Member Special Interests: Indicate organizations or activities in which you have a special interest but may not have been actively involved. Family Service of Racine - former up of Board Rotard - Former Board Member in Racine - Former Board Member in Racine -

^{*}If more space is needed, please attach another sheet.

Kenosha County Commissions, Committees Appointment Profile - Page 2	s, & Boards
Governmental Services: List services with a	any governmental unit.
Additional Information: List any qualification benefit the Board, Committee, Commission Strategic Planning, Fundamental Planning, Fu	, etc. naraising nonprofit
Conflict Of Interest: It would be inappropriappointee, to have a member of your immediate that may come under the inquiry or advice committee. A committee member declared on any motion where "direct involvement" lembarrassment to you and/or Kenosha Cour	liate family directly involved with any action of the appointed board, commission, or in conflict would be prohibited from voting had been declared and may result in
	Signature of Nominee
	Lollo 2017 Date
Please Return To: Kenosha County 1010 – 56th Stree Kenosha, WI 531	et
T. Off	II. O 1)
(For Office	ee Use Only)
Appointed To:	
Appointed To:Commission/	Committee/Board
Term: Beginning	
Confirmed by the Kenosha County Board o	n:
New Appointment	Reappointment
	Previous Terms:

Tara Panasewicz

Tara4844@att.net // (262) 945-4922 Cell

Summary of Competencies & Achievements

- Over twenty years of high performance in the areas of sales, human resource and account management
- Successful community change agent, chairing over 14 events and an integral member of many more
- Recognized nonprofit leader and community steward, founding several successful community events
- Effective leader, project manager, communicator, public speaker, and volunteer organizer

Education: Concordia University - Mequon, Bachelor of Business Arts/HR minor (Magna Cum Laude); 2009

Professional Experience:

United Way of Kenosha County, Kenosha, WI;

(02/15/2017 - Present)

Chief Executive Officer

- Lead the United Way of Kenosha County to carry out the programs, goals, objectives, policies and decisions formulated by the Board of Directors and its Committees to address and impact the education, health and income needs of people in Kenosha County.
- Hired to develop and implement a year-round resource development strategy, including a master campaign plan ensuring proper accountability and accurate reporting.
- Plan, develop, implement and evaluate an effective network of services for the United Way of Kenosha
 County to be able to address and impact the education, health and income needs of people in Kenosha
 County.
- Ensure that all business and financial affairs of the United Way in Kenosha County are conducted in accordance with all acceptable standards of business and regulatory agencies at the lowest cost possible including implementation and maintenance of budgetary controls.
- Develop, manage and effectively involve volunteers to assist the United Way of Kenosha County in addressing and impacting the education, health and income needs of people in Kenosha County.
- Supervise staff to meet the mission and goals of the United Way of Kenosha County.
- Collaborate with other United Way organizations including United Way Wisconsin and United Way Worldwide.
- Implement the Human Resource policies of the United Way of Kenosha County.
- Ensure all operations are in compliance with Federal, State, local and United Way guidelines.

Southport Bank, Kenosha, WI;

(03/2015 - 02/14/2017)

Vice President Cash Management

- Hired to develop strategy, reorganize, and implement solutions for an underperforming department
- Within the first six months, diagnosed existing systems, personnel and procedures creating new programs and account classifications, along with the necessary training and reporting mechanisms
- Cultivated over ten new deposit relationships, while growing bank balances by over \$5MM
- Continuously work with the owners of small to large business clients, building rapport with their management teams while helping them improve operational procedures and cash flow
- Proven ability to understand complex issues, solving clients' technical and operational support needs
- Sales team leadership in the areas of cold calling and prospecting new relationships
- Work closely with outside attorneys as necessary to revise cash management policies and procedures
- Organize, participate and direct bank's involvement in numerous community events and initiatives
- Team player actively generating cross-sales within the bank's portfolio of various services
- Senior staff member with risk underwriting approval authority

Johnson Bank, Racine, WI;

(03/2003 - 03/2015)

Treasury Management Officer-Implementation & Training Specialist (2013 – 2015)

- First hire for a newly created position; developed and implemented the necessary components of role
- Created and administered Client Needs Analysis, Client Evaluation Analysis and client training surveys
- Cross trained Deposit Operations and Treasury Management sales areas on the training processes
- Conducted onsite training for Green Bay, Arizona, Janesville, Madison, Milwaukee, Racine, Kenosha, and Hayward markets
- Developed and conducted interactive training session curriculum and process

Treasury Management Officer-Relationship Manager (2007 -2013)

- Worked with small to large net worth business clients managing and growing a \$100MM+ portfolio
- Consistently grew new deposit relationships and Treasury revenue, via cold calling and enhancing existing relationships
- Provided technical and operational Treasury support for clients
- Created and provided training for the corporate Vault Service program
- Trained and mentored region in Treasury Management referrals and sales
- Consistently selected as a committee member for new system implementations
- Systems expert for account set up and origination; able to solve complex system issues
- Customized and implemented processes for annual client reviews and CDARs program

Branch Manager Officer – Johnson Building (2003 – 2007)

- Created and executed branch strategic plans
- Created and conducted corporate-wide Health Saving Account training
- Created and led sales initiatives within my branch, increasing branch referrals and sales
- Led bank presentations at local businesses for Health Savings Accounts and Johnson Bank On The Job
- Managed PMP (Performance Management Process) for my five direct reports

Bank One, Kenosha, Wisconsin

(10/2001 - 03/2003)

Relationship Banker

- Originated and grew retail and commercial banking depository accounts and related products
- Networked with local businesses to grow the bank's commercial portfolio
- Managed over 400 deposit accounts by building relationships and cross-selling bank products

Awards:

- 2012 Johnson Financial Group Community Service Award Recipient
- 2013 RAMAC Young Professional of the Year
- 2016 Community Trustee Honoree for Journal Times Positively Racine Publication

Community Affiliations:

- Graduate of Leadership Racine; 2006
- Board Member, Family Service of Racine VP Exec Committee; Strategy Committee (2014 to 2017)
- Board Member, Racine Founders Rotary Community Service Chair (2013 to 2017)
- Board Member, Lakeside Curative Services Finance Committee (2014 to present)
- Board Member, Racine YMCA Events Committee (2015 to 2017)
- Board Member, Band of Blue (2015 to present)
- Chair, Young Professionals of Racine (2013 to 2017)
- Chair, Dodgeball Tournament/Young Professionals of Racine Fundraiser (2013 to 2017)
- Chair, Bark for Life of Racine/American Cancer Society Fundraiser (2013 to 2017)
- Chair, Racine Founders Rotary; Vegas Night Fundraiser (2014 to 2017)

- Founder and Chair, Racine Policeman's Ball; K9 Fundraiser (2014 to 2017)
- Founder and Chair, Young Professionals of Racine; Lip Sync Challenge Fundraiser (2015 to 2017)
- Leadership Table/Executive Committee; Building Our Future (2017)
- Mentor, Big Brothers Big Sisters of Racine and Kenosha Counties (2015 to present)
- Committee Member, Dancing With Our Stars Fundraiser (2010 to present)
- Committee Member, American Heroes Golf Outing (2015 to 2017)
- Committee Member, Hospice Alliance; Evening of Wishes Fundraiser (2013 to 2014)
- Volunteer, Racine Habitat for Humanity (2013 to present)
- Foster Mom For Tiny Paws Small Dog Rescue (2010 to present)
- Captain of Johnson Bank Relay for Life Team (2011-2014)

Skills:

- Effective public speaker
- Proven leader, project manager, communicator, and mentor
- Adaptability: ability to function well in stressful and unfamiliar environments
- Proficient in Microsoft Word, PowerPoint, and Excel
- Organized Business Blenders and Corporate Meetings for various organizations

Kenosha County Department of Human Services 2017 Financial Status Update Report

Draft (Unaudited)

	03/31/2017	06/30/2017*	09/30/2017	12/31/2017	Notes
Aging & Disability Services	(243,421)	(351,160)			Net Behavioral Health deficit of (\$570,010) offset by savings in other business units of \$187,852 and increased revenues of \$30,998
Children & Family Services	-	250,000			Additional MA revenue to cover Placement overages (\$184,000) and have surplus of \$250,000.
Health	-	42,000			Revenue shortfall expected = (\$15,000) offset by expenditure savings of \$57,000
Medical Examiner	(13,241)	(30,219)			Autopsies are higher than normal for first 6 months - Projected to be 20 over last year @ \$1,500 each
Veterans	(19,333)	(13,603)			Veterans Court
Workforce Development	-	-			
Net Additional Levy Surplus (Levy Needs)	(275,995)	(102,982)			

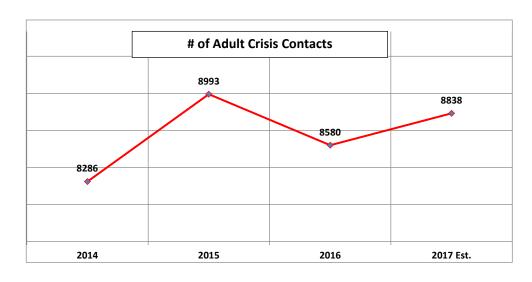
^{*} For Human Services report for 2nd quarter, the projection is either year to date through May 31 or June 30 whichever was complete at the time of this report.

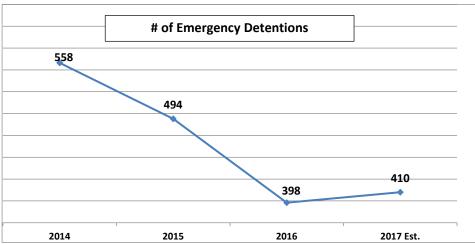
NOTE: No entry indicates a projected breakeven status at that date or no levy budgeted within that specific Division.

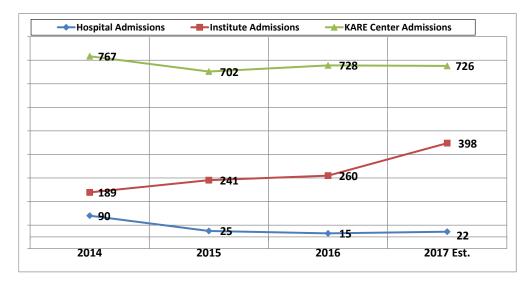
Brookside Care Center Profit	40.906	(60E 069)		2017 Adopted Budget loss = (\$1,607,076). 6/30/2017 budget loss=
(Loss) YTD Actuals	40,896	(890,08)		(\$803,538). 6/30/2017 actual loss is \$108,470 under budget.

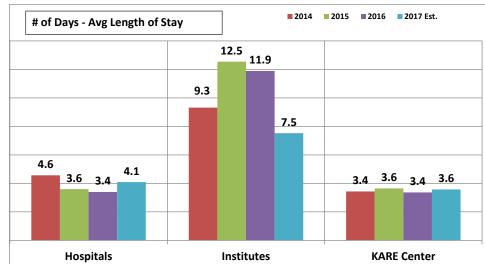
	2017 Annual Budget		3	3/31/2017 Actual	(6/30/2017 Actual		9/30/17 Actual	1	2/31/2017 Actual	Estimated nnualized Over Jnder) Budget
State Institutes											
Days		1662		712		1498					
Avg Cost/Day		1,200		1,202	\$	1,210					
Totals	:	1,994,312		856,153	\$	1,812,663					
YTD Actual Reimbursement			\$	(270,568)	\$	(482,695)					
NET State Institutes				585,585	\$	1,329,968	\$	-	\$	-	\$ 665,624
Hospital & Inpatient Psych			ı								
Days		198		3		45					
Avg Cost/Day	\$	810	\$	900	\$	837					
Totals	\$	160,430	\$	2,700	\$	37,652					\$ (85,126)
Total Inpatient Services	\$	2,154,742	\$	588,285	\$	1,367,620	\$	-	\$	-	\$ 580,498
Total Inpatient Services - Prior Year	\$	2,189,604	\$	754,653	\$	1,422,606	\$	1,820,216	\$	2,629,629	
Outpatient Services	\$	383,142	\$	79,210	\$	149,295					\$ (84,552)
Outpatient Services - Prior Year	\$	474,692	\$	89,821	\$	196,624	\$	256,215	\$	366,637	
Residential		_	г								
Days		13,820		3992		8,400					
Avg. Cost/Day	\$	160	\$	160		156					
Total Residential Placements	\$	2,211,241	\$	640,577		1,314,196					\$ 417,151
Residential Placements - Prior Year	\$	2,208,724	\$	569,477	\$	1,149,157	\$	1,518,866	\$	2,283,570	•
Pharmacy Services											
2017 Monthly Avg Persons Served		15		11		11					
Monthly Avg Prescriptions		1000		25		27					
Total Expenditures	\$	15,000	\$	2,625	\$	9,047					\$ 3,094
Pharmacy Services - Prior Year	\$	15,000	\$	2,071	\$	3,601	\$	5,352	\$	7,201	
ALL Other MH & AODA Services Net of I	Reven	ues									\$ (346,181)
			Net Estimated Year End Additional							itional Levy	\$ 570,010

Division of Aging and Disability Services (DADS) Four Year Comparison for Mental Health Placements



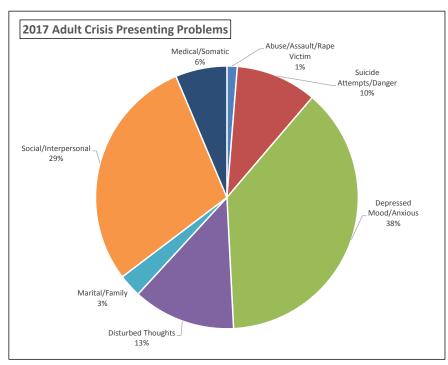


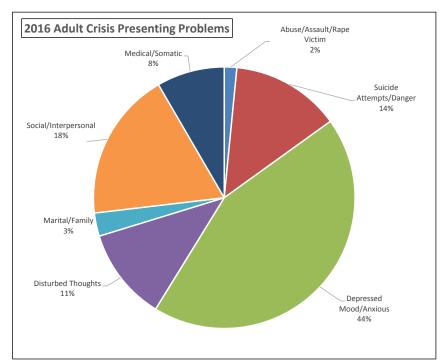


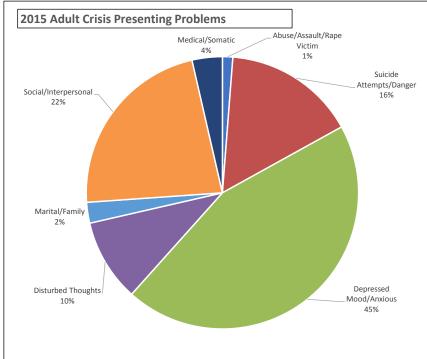


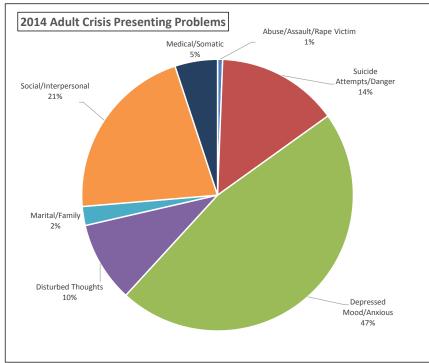
Kenosha County Department of Human Services Four Year Adult Crisis Contact Comparison

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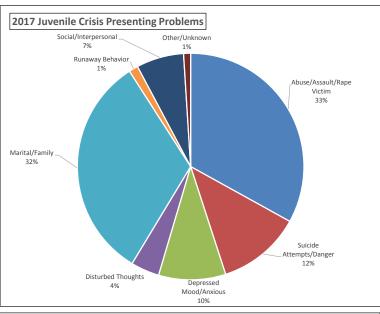


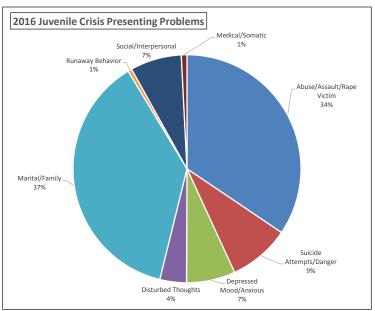




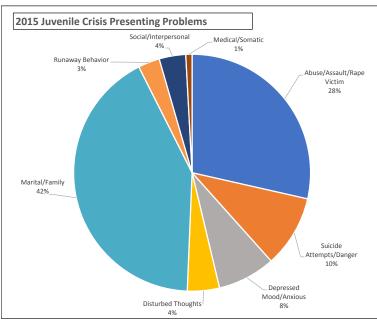


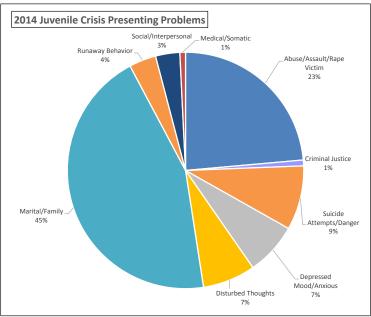
Kenosha County Department of Human Services Four Year Juvenile Crisis Contact Comparison

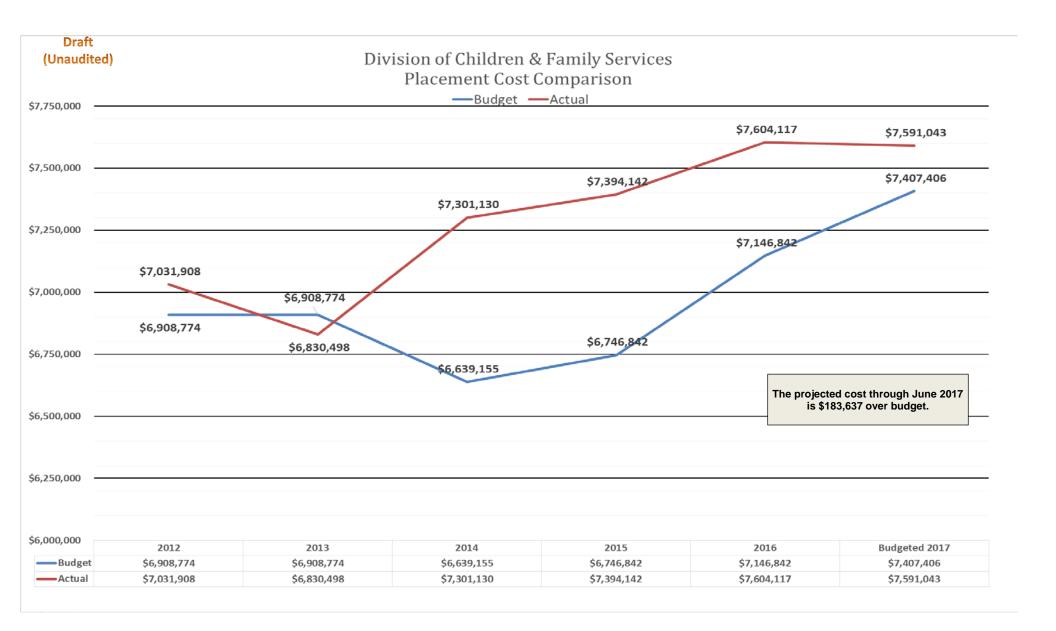




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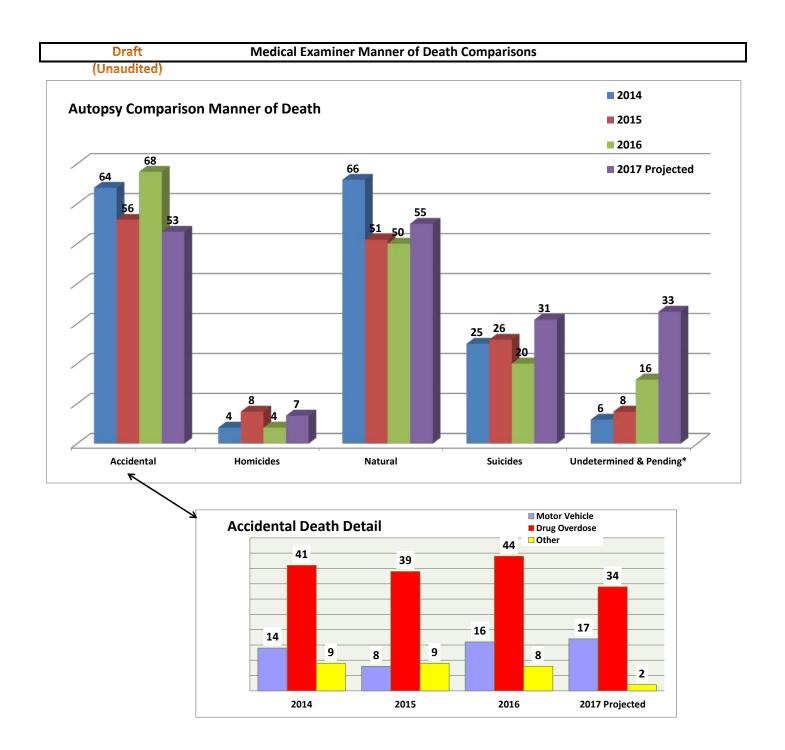


Draft (Unaudited)

Kenosha County Department of Human Services Division of Children & Family Services Out-of-Home Placement Daily Rate and Days of Care Analysis For the period ending June 2017

				June 2	2017 Prorated	<u>Budget</u>	<u>June</u>	2017 Actual B	udget		Variano	nce Analysis		
Major Placement Categories	Adopted Days of Care	2017 Adopted Daily Rate	2017 Budget	2017 June Prorated Days of Care	2017 Adopted Daily Rate	2017 June Prorated Budget	2017 June Actual Days of Care	2017 Actual Daily Rate	2017 June Actual Expenditures	June 2017 Actual Minus Budgeted Days of Care	June 2017 Cost of Days Variance	June 2017 Actual Daily Rate Minus Budgeted Daily Rate	June 2017 Cost of Rate Variance	
Court Ordered Services			265,000			\$ 132,500			\$ 151,230				\$ 18,730	
Regular Foster Care	43,800	23.41	1,025,359	21,900	\$ 23.41	\$ 512,680	29,324	\$ 25.20	\$ 738,972	7,424	\$ 173,796	\$ 1.79	\$ 52,496	
Treatment Foster Care	21,170	102.08	2,161,034	10,585	\$ 102.08	\$ 1,080,517	8,085	\$ 114.16	\$ 923,005	(2,500)	\$ (255,200)	\$ 12.08	\$ 97,688	
Group Homes	7,475	210.28	1,571,820	3,738	\$ 210.28	\$ 785,910	5,044	\$ 156.39	\$ 788,839	1,307	\$ 274,727	\$ (53.89)	\$ (271,798)	
Residential Treatment	2,920	361.73	1,056,252	1,460	\$ 361.73	\$ 528,126	1,795	\$ 393.65	\$ 706,596	335	\$ 121,180	\$ 31.92	\$ 57,290	
Corrections/ACE Program	4,745	208.54	989,515	2,373	\$ 208.54	\$ 494,758	1,882	\$ 237.61	\$ 447,177	(491)	\$ (102,288)	\$ 29.07	\$ 54,708	
Institutions	463	730.94	338,426	232	\$ 730.94	\$ 169,213	293	\$ 135.51	\$ 39,703	62	\$ 44,953	\$ (595.44)	\$ (174,463)	
Total Major Placements	80,573		7,407,406	40,287		\$ 3,703,703	46,423		\$ 3,795,522	6,137	257,167		\$ (165,348)	
YTD Budget Target Annual Budget				50% 80,573	\$ 91.93	50% \$ 7,407,406	92,846	\$ 81.76	51% \$ 7,591,044					

Cost of Days Variance	\$	257,167
Cost of Rate Variance	\$	(184,078)
Psychological Variance	\$	18,730
Total Variance to Budget For June 2017	\$	91,819
Total Yearly Projected Variance (Savings)	¢	183 638



(Unaudited)

2014 Death Statistics

2015 Death Statistics

2016 Death Statistics

Projected 2017 Death Statistics

179

Total Number of Deaths Investigated*

165 Total Number of Deaths Investigated*

149 Total Number of Deaths Investigated*

158 Total Number of Deaths Investigated*

Accidental Deaths	Count	Accidental Deaths	Count	Accidental Deaths	Count	Accidental Deaths	Count
Other>*		4 <other>*</other>		4 <other>*</other>		1 <other>*</other>	
coholism		0 Alcoholism		0 Alcoholism		0 Alcoholism	
hoking		1 Choking		1 Choking		2 Choking	
O Poisoning		0 CO Poisoning		0 CO Poisoning		0 CO Poisoning	
· · ·		3					
rowning				1 Drowning		1 Drowning	
all		3 Fall		3 Fall		1 Fall	
langing		0 Hanging		0 Hanging		3 Hanging	
leart		0 Heart		0 Heart		0 Heart	
Notor Vehicle Accident		14 Motor Vehicle Accident		8 Motor Vehicle Accident	1	6 Motor Vehicle Accident	
neumonia		0 Pneumonia		0 Pneumonia		0 Pneumonia	
oxicity*		41 Toxicity*		39 Toxicity*	4	4 Toxicity*	
Total Number of Accidental Deaths		64 Total Number of Accidental Deaths		56 Total Number of Accidental Deaths		8 Total Number of Accidental Deaths	
Homicides	Count	Homicides	Count	Homicides	Count	Homicides	Count
Other>*		1 <other> Gunshot Wound</other>		2 <other> Gunshot Wound</other>		1 <other></other>	
unshot Wound						3 Gunshot Wound	
Stabbing		Stabbing		1 Stabbing		0 Stabbing	
Total Number of Homicides		4 Total Number of Homicides		8 Total Number of Homicides		4 Total Number of Homicides	
Natural Deaths	Count	Natural Deaths	Count	Natural Deaths	Count	Natural Deaths	Count
Other>		5 <other>*</other>		1 <other>*</other>		0 <other>*</other>	
NAA		0 AAA		0 AAA		0 AAA	
Alcoholism*		2 Alcoholism		3 Alcoholism		2 Alcoholism	
Cancer		1 Cancer		0 Cancer		2 Cancer	
Diabetes*		2 Diabetes*		2 Diabetes*		0 Diabetes*	
Heart*				40 Heart*		0 Heart*	
nfection*		1 Infection		1 Infection		3 Infection	
Lung		0 Lung		1 Lung		1 Lung	
Morbid Obesity		0 Morbid Obesity		0 Morbid Obesity		0 Morbid Obesity	
PE		1 PE		3 PE		0 PE	
Pneumonia		3 Pneumonia		0 Pneumonia		1 Pneumonia	
Renal Failure		0 Renal Failure		0 Renal Failure		0 Renal Failure	
Stroke		0 Stroke		0 Stroke		1 Stroke	
Total Number of Natural Deaths		66 Total Number of Natural Deaths		51 Total Number of Natural Deaths		Total Number of Natural Deaths	
Total Hamber of Hattiral Deaths		10tal Number of Natural Deaths	•	Total Number of Natural Beating	•	Total Number of Natural Deaths	
Suicides	Count	Suicides	Count	Suicides	Count	Suicides	Count
Other>		1 <other>*</other>		2 <other>*</other>		2 <other>*</other>	
CO Poisoning*		2 CO Poisoning*		0 CO Poisoning*		1 CO Poisoning*	
Gunshot Wound		6 Gunshot Wound		12 Gunshot Wound		5 Gunshot Wound	
Hanging		7 Hanging		9 Hanging		8 Hanging	
Motor Vehicle Accident		3 Motor Vehicle Accident		0 Motor Vehicle Accident		0 Motor Vehicle Accident	
Stabbing		1 Stabbing		0 Stabbing		1 Stabbing	
Total Number of Suicides		5 Toxicity 25 Total Number of Suicides		3 Toxicity 26 Total Number of Suicides		3 Toxicity Total Number of Suicides	
Total Hamber of Calorado		25 Total Namber of Galeraes		20 Fotal Number of Guiolass	_	ional Hambol of Galolado	
Undetermined Deaths	Count	Undetermined Deaths	Count	Undetermined Deaths	Count	Undetermined Deaths	Count
Other>		1 <other></other>		5 <other></other>		7 <other></other>	
Unknown>		0 <unknown></unknown>		0 <unknown></unknown>		2 <unknown></unknown>	
CO Poisoning		0 CO Poisoning		0 CO Poisoning		0 CO Poisoning	
Prowning		0 Drowning		1 Drowning		1 Drowning	
Hanging		0 Hanging		0 Hanging		0 Hanging	
leart		0 Heart		0 Heart		0 Heart	
Motor Vehicle Accident		1 Motor Vehicle Accident		0 Motor Vehicle Accident		1 Motor Vehicle Accident	
Pneumonia		0 Pneumonia		0 Pneumonia		0 Pneumonia	
SIDS		1 SIDS		0 SIDS		0 SIDS	
oxicity		3 Toxicity		2 Toxicity		5 Toxicity	
otal Number of Undetermined Deaths		6 Total Number of Undetermined Deaths		8 Total Number of Undetermined Deaths	1	6 Total Number of Undetermined Deaths	
Investigation Pending		0 *Investigation Pending		0 *Investigation Pending		0 *Investigation Pending	

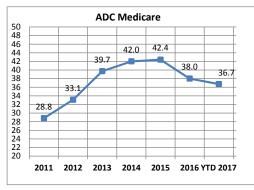
Draft (Unaudited)

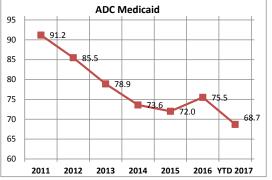
Kenosha County Department of Human Services Brookside Care Center Monthly Census and Revenue Statistical Report

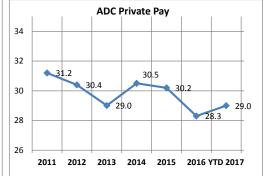
						Private Pay Revenue	ADC					
	ADC	Medicare		Medicaid	ADC Private	(includes Bed	Managed	Ma	naged Care			
	Medicare	Revenue	ADC Medicaid	Revenue	Pay	Assessment	Care		Revenue	To	tal Revenue	Daily Occupancy
2017 Budget	39.5	\$ 7,501,651	68.5	\$ 3,929,893	28.0	\$ 3,123,12	0 4.5	\$	599,513	44	15,154,176	140.5
Actuals:												
January	38.8	608,856	69	349,160	32	\$ 301,95	9 8.0	\$	97,200	\$	1,357,175	147.2
February	38.8	548,853	69	316,050	30	\$ 261,94	6 10.6	\$	115,425	\$	1,242,274	148.8
March	41.9	681,689	69	346,963	29	\$ 275,90	2 6.6	\$	83,025	\$	1,387,579	146.0
April	39.5	624,486	68	334,741	25	\$ 229,30	7 4.8	\$	58,320	\$	1,246,854	137.6
May	31.5	521,271	70	345,320	28	\$ 269,98	5.9	\$	73,040	\$	1,209,615	135.8
June	29.9	504,430	68	317,494	30	\$ 271,93	1 5.0	\$	56,855	\$	1,150,711	132.2
July										\$	-	-
August										\$	-	-
September										\$	-	-
October										\$	-	-
November										\$	-	-
December										\$	-	-
YTD Totals	36.7	\$ 3,489,585	68.7	\$ 2,009,729	29.0	\$ 1,611,02	9 6.8	\$	483,865	\$	7,594,208	141.2
		46.5%		51.1%		51.6	%		80.7%		50.1%	100.5%
									Target =		50.0%	Occupancy Rate

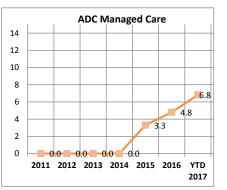
Note: Annual budget is reduced to account for downsizing during temporary move to 144 beds

	ADC		ADC Private	ADC Managed			\$ Revenue	% Revenue
-	Medicare	ADC Medicaid	Pay	Care	Occupancy	Revenue	Incr	Incr
YTD 2017	36.7	68.7	29.0	6.8	141.2	\$ 7,594,208		
2016	38.0	75.5	28.3	4.8	146.7	\$ 15,586,584	\$ 14,269	0.09%
2015	42.4	72.0	30.2	3.3	147.9	\$ 15,572,315	\$ 173,696	1.13%
2014	42.0	73.6	30.5	-	146.1	\$ 15,398,619	\$ 820,303	5.63%
2013	39.7	78.9	29.0	-	147.6	\$ 14,578,316	\$ 703,672	5.07%
2012	33.1	85.5	30.4	-	149.0	\$ 13,874,644	\$ (3,939)	-0.03%
2011	28.8	91.2	31.2	-	151.2	\$ 13,878,583		









		1		2	3	4	5
			Current Month	Current Year	Target	Target	2016
	Ad	lopted Budget	As of 06/30	YTD	(Over) Under	50.0%	YTD
REVENUE							
2017 OPERATING REVENUE RETURNED TO GENERAL FUND		(500,000)	(41,667)	(250,000)	\$ -	50.0%	\$ (250
SUPPLEMENTAL PAYMENT (FORMERLY IGT)		1,001,800	83,483	500,900	\$ -	50.0%	\$ 470
STATE BED ASSESSMENT CHARGED		57,120	4,698	25,918	\$ 2,642	45.4%	\$ 25
REVENUE - MEDICARE A (RUGS)		7,291,651	474,119	3,387,635	\$ 258,191	46.5%	\$ 3,478
REVENUE -MANAGED CARE OTHER		599,513	56,855	483,865	\$ (184,109)	80.7%	\$ 35
REVENUE - MEDICARE B		210,000	30,311	101,951	\$ 3,049	48.5%	\$ 10
REVENUE - MEDICAID (TITLE XIX)	\$	3,929,893	\$ 317,494	\$ 2,009,729	\$ (44,782)	51.1%	\$ 2,15
REVENUE - PRIVATE/INSURANCE	\$	3,066,000	\$ 267,234	\$ 1,585,111	\$ (52,111)	51.7%	\$ 1,55
REVENUE- CONTRACTUAL ADJUSTMENTS	\$	(400,000)	\$ (67,177)	\$ (202,491)	\$ 2,491	50.6%	\$ (26
TOTAL RESIDENT REVENUE Resident Revenue	\$	14,754,177	. , ,	\$ 7,391,717		50.1%	<u> </u>
MEALS ON WHEELS	\$	34,602	\$ 4,264	\$ 14,124	. , , ,	40.8%	
EMPLOYEE MEALS	\$	6,041	\$ -	\$ 1,489	\$ 1,532	24.6%	\$
CAFÉ MEALS	Š	61,668	\$ 1,548	\$ 18,197		29.5%	
MISC REVENUE	Š	4,913	\$ -	\$ 9,491		193.2%	
RENTAL INCOME	Š	500	\$ -		\$ (40)	58.0%	
MANAGED CARE MISC REVENUE	١	6,000	¢	\$ 4,400	. ,	73.3%	
CAPITAL BONDING	١	90,000	\$ 9,774	\$ 43,766	. , ,	48.6%	
CAPITAL BONDING CARRYOVER FROM PRIOR YEAR	l e	30,000	9,774	43,700	Ψ 1,234	40.078	Ψ
CAPITAL BONDING CARRITOVER FROM FRIOR TEAR CAPITAL CARRYOVER (OPERATIONS ONLY) FROM PRIOR YEAR	l s	25,000		\$ 7,260	\$ 5,240	29.0%	
TOTAL REVENUE	4	15,484,701	\$ 1,140,937	\$ 7,741,634	\$ 716		\$ 7,680
OTAL REVENUE	ð	15,464,701	\$ 1,140,93 <i>1</i>	Φ 1,141,034	\$ 110	50.0%	Φ 7,000
XPENSES							
SALARY	\$	7,317,503	\$ 718,590	\$ 3,807,826	\$ (149,074)	52.0%	\$ 3,74
OVERTIME	\$	222,574		\$ 110,573		49.7%	
NTERDEPARTMENT CHARGES	Š	803,279		\$ 270,664	•	33.7%	
HEALTH INSURANCE (NOTE: Includes pro-rated accrual of \$100,000 total for		,	,	,	,		
potential year end adjustment)	s	2,545,065	\$ 235,997	\$ 1,265,819	\$ 6,714	49.7%	\$ 1,15
ALL OTHER BENEFITS	Š	1,149,408	\$ 88,950	\$ 544,657		47.4%	
NORKERS COMP	s	266,187	\$ 22,182	\$ 133,094		50.0%	
CONTRACTUAL - OTHER	Š	,	\$ 100,696	\$ 341,685	•	50.7%	-
CONTRACTUAL - MED A	Š	1,186,987	\$ 95,678	\$ 581,636	, , , , , , , ,		\$ 67
CONTRACTUAL - MED ADVANTAGE PART A	š	396,901	\$ 41,164	\$ 158,106	•	39.8%	
CONTRACTUAL - MANAGED CARE OTHER	, v	78,268	\$ (12,913)		\$ (49,952)	113.8%	-
CONTRACTUAL - MANAGED CARE OTHER CONTRACTUAL - MED B	1 2	177,949	\$ (12,913)	\$ 136,388	,	76.6%	•
CONTRACTUAL - MIED B CONTRACTUAL - AGENCY STAFFING	1,2	1,000				47.0%	-
	3	,	\$ (560)		•		•
CONTRACTUAL - LAUNDRY	3	225,000	\$ 16,301	\$ 101,015		44.9%	-
CONTRACTUAL - UTILITIES	3	286,940	\$ 17,718	\$ 131,580		45.9%	•
FOOD	\$	303,315	\$ 47,509	\$ 207,980		68.6%	-
SUPPLIES	\$	692,307	\$ 57,909	\$ 242,331		35.0%	-
STAFF DEVELOPMENT	\$	42,218	\$ (2,849)	\$ 13,300		31.5%	-
STATE BED ASSESSMENT	\$	314,160	\$ 24,480	\$ 155,380	•	49.5%	-
NSURANCE	\$	63,518	\$ 5,559	\$ 28,304		44.6%	-
QUIP LEASE/RENTAL & OTHER FIXED CHARGES	\$,	\$ 875	\$ 7,155	•	40.4%	-
AD DEBT	\$	5,000	\$ 103,217	\$ 2,500	•	50.0%	•
OTAL EXPENDITURES BEFORE CAPITAL OUTLAY	\$	16,769,841	\$ 1,654,576	\$ 8,329,547	\$ 55,374	49.7%	\$ 7,972
APITAL OUTLAY OPERATING (INCL PRIOR YEAR CARRYOVER)	\$	231,936	\$ 19,382	\$ 63,389	\$ 52,579	27.3%	\$ 2
CAPITAL OUTLAY BONDING (INCL PRIOR YEAR CARRYOVER)	\$	90,000	\$ 9,774	\$ 43,766	\$ 1,234	48.6%	\$
RAND TOTAL EXPENSES	\$	17,091,777	\$ 1,683,733	\$ 8,436,702	\$ 109,186	49.4%	\$ 7,992
DOOMOIDE DECEDIFE HEALT INCOME (LOCO)		(4.007.073)	A (E 10 EC 1)	A (00E 00E)		10.051	
ROOKSIDE RESERVES NET INCOME (LOSS)	\$	(1,607,076)	. , ,	. , ,		43.3%	\$ (31
YTD Per Budgeted Patient Per Day Cost (net of cap	• • • • • • • • • • • • • • • • • • • •	327.01					2
YTD Per Budgeted Patient Per Day Cost (includes	all costs) \$	333.29	\$ 424.65	\$ 330.18			\$ 29