



Brock Portilia
Director – Finance & Administration
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DATE: July 17, 2019

TO: Ms. Patricia Merrill, Finance Director
Kenosha County

FROM: Brock Portilia, Director – Finance & Administration
Kenosha Area Business Alliance, Inc.

SUBJECT: KABA 2019 2nd Quarter Loan Reports

In accordance with the existing contracts between KABA and the County, we are pleased to provide the specific quarterly reports for the period ending June 30, 2019 for the following contracts:

1. EDA Revolving Loan Fund
2. County Revolving Loan Fund
3. CKC Revolving Loan Fund
4. High Impact Loan Fund

Should you have any questions or need additional information in the interim, please do not hesitate to call me at your convenience. Copies of these reports have also been sent to the other members of the County Finance Committee. Staff will be present at the County meeting when this is scheduled to respond to any questions or provide further clarification.

Brock

Enclosures

cc: Jim Kreuser, Kenosha County Executive
County Finance Committee

KENOSHA AREA BUSINESS ALLIANCE
EDA/Revolving Loan Fund
Quarterly Status Report *

Period April 1, 2019 through June 30, 2019

| | |
|---|-------------------------------|
| Bank Account Balance as of 4/1/19: | \$ 1,513,036.82 |
| Plus Loan Principal & Interest Received: | \$ 540,132.23 |
| Plus Bank Interest Income: | \$ 10,363.73 |
| Less Loan Disbursements: | \$ 176,625.00 |
| Less Bank/Loan/Service/Legal Expenses: | \$ - |
| Less Administrative Allocation for 2019: | \$ - |
| Balance In Bank Account as of 6/30/19: | <u>\$ 1,886,907.78</u> |
| Less Outstanding Commitments as of 6/30/19: | \$ - |
| Less Approved Loans (Commitments Pending): | \$ 741,000.00 |
| Balance Available for Loans: | <u><u>\$ 1,145,907.78</u></u> |

* There were no loans in arrears as of this report date.

* See attached summary for all active loans in this account.

KENOSHA AREA BUSINESS ALLIANCE, INC. AND ITS SUBSIDIARY
LOAN FUND/ADVANCE RECEIVABLE ANALYSIS SCHEDULE
For the Six Months Ended June 30, 2019

| | Original Principal Balance | Principal Balance at 1/1/2019 | Current Year Borrowings | Principal Receipts YTD 6/1/2019 | Interest Receipts YTD 6/1/2019 | Principal Balance 6/1/2019 | Current Interest Rate |
|---|----------------------------------|-------------------------------------|----------------------------|---------------------------------------|--------------------------------------|----------------------------------|-----------------------------|
| EDA/County Revolving Loan Fund (EDA/CLF) | | | | | | | |
| Corporate Drive Properties, LLC | \$ 250,000.00 | \$ 131,109.01 | | \$ 6,542.40 | \$ 2,567.88 | \$ 124,566.61 | 4.00% |
| ROA, LLC | \$ 145,000.00 | \$ 113,050.78 | | \$ 2,945.90 | \$ 2,795.74 | \$ 110,104.88 | 5.00% |
| Hanna Cylinders, LLC | \$ 750,000.00 | \$ 231,417.33 | | \$ 56,453.76 | \$ 3,379.50 | \$ 174,963.57 | 3.25% |
| Quest 8201, LLC | \$ 550,000.00 | \$ 469,431.77 | | \$ 469,431.77 | \$ 8,733.43 | \$ - | 4.25% |
| Allied Partners | \$ 750,000.00 | \$ 638,685.42 | | \$ 15,026.87 | \$ 11,067.79 | \$ 623,658.55 | 3.50% |
| GFI Midwest, LLC | \$ 750,000.00 | \$ 554,446.52 | | \$ 35,395.47 | \$ 8,096.13 | \$ 519,051.05 | 3.00% |
| Five Star Coatings | \$ 176,625.00 | \$ - | \$ 176,625.00 | \$ - | \$ - | \$ 176,625.00 | 4.50% |
| Total | \$ 3,371,625.00 | \$ 2,138,140.83 | \$ 176,625.00 | \$ 585,796.17 | \$ 36,640.47 | \$ 1,728,969.66 | |

KENOSHA AREA BUSINESS ALLIANCE
County Revolving Loan Fund
Quarterly Status Report *

Period April 1, 2019 through June 30, 2019

| | |
|---|-------------------------------|
| Bank Account Balance as of 4/1/19: | \$ 1,566,095.32 |
| Plus Loan Principal & Interest Received: | \$ 177,310.86 |
| Plus Bank Interest Income: | \$ 9,652.39 |
| Less Loan Disbursements: | \$ - |
| Less Bank/Loan/Service/Legal Expenses: | \$ - |
| Less Administrative Allocation for 2019: | \$ - |
| Balance In Bank Account as of 6/30/19: | <u>\$ 1,753,058.57</u> |
| Less Outstanding Commitments as of 6/30/19: | \$ - |
| Less Approved Loans (Commitments Pending): | \$ - |
| Balance Available for Loans: | <u><u>\$ 1,753,058.57</u></u> |

* See attached summary for all active loans in this account.

KENOSHA AREA BUSINESS ALLIANCE, INC. AND ITS SUBSIDIARY
LOAN FUND/ADVANCE RECEIVABLE ANALYSIS SCHEDULE
For the Six Months Ended June 30, 2019

| | Original Principal Balance | Principal Balance at 1/1/2019 | Current Year Borrowings | Principal Receipts YTD 6/1/2019 | Interest Receipts YTD 6/1/2019 | Principal Balance 6/1/2019 | Current Interest Rate |
|--|----------------------------------|-------------------------------------|----------------------------|---------------------------------------|--------------------------------------|----------------------------------|-----------------------------|
| County Revolving Loan Fund (CRLF) | | | | | | | |
| Mills Hotel Kenosha, LLC | \$ 800,000.00 | \$ 448,470.88 | \$ | 19,951.59 | \$ 6,602.73 | \$ 428,519.29 | 3.00% |
| OFFSITE, LLC | \$ 200,000.00 | \$ 150,308.94 | \$ | 150,308.94 | \$ 2,948.25 | \$ - | 4.00% |
| Better World Realty, LLC | \$ 500,000.00 | \$ 385,804.29 | \$ | 10,550.89 | \$ 7,628.51 | \$ 375,253.40 | 4.00% |
| ROA, LLC | \$ 31,601.38 | \$ 27,288.62 | \$ | 711.04 | \$ 674.84 | \$ 26,577.58 | 5.00% |
| Hanna Cylinders | \$ 120,000.00 | \$ 37,026.77 | \$ | 9,032.52 | \$ 540.72 | \$ 27,994.25 | 3.25% |
| Total | \$ 1,651,601.38 | \$ 1,048,899.50 | \$ - | \$ 190,554.98 | \$ 18,395.05 | \$ 858,344.52 | |

**KENOSHA AREA BUSINESS ALLIANCE
CKC/Revolving Loan Fund
Quarterly Status Report ***

Period April 1, 2019 through June 30, 2019

| | |
|---|-------------------------------|
| Bank Account Balance as of 4/1/19: | \$ 1,372,043.75 |
| Plus Loan Principal & Interest Received: | \$ 720,123.97 |
| Plus Bank Interest Income: | \$ 8,913.58 |
| Less Loan Disbursements: | \$ 513,750.00 |
| Less Bank/Loan/Service/Legal Expenses: | \$ - |
| Less Administrative Allocation for 2019: | \$ - |
| Balance In Bank Account as of 6/30/19: | <u>\$ 1,587,331.30</u> |
| Less Outstanding Commitments as of 6/30/19: | \$ - |
| Less Approved Loans (Commitments Pending): | \$ 513,750.00 |
| Balance Available for Loans: | <u><u>\$ 1,073,581.30</u></u> |

* There were no loans in arrears as of this report date.

* See attached summary for all active loans in this account.

KENOSHA AREA BUSINESS ALLIANCE, INC. AND ITS SUBSIDIARY
LOAN FUND/ADVANCE RECEIVABLE ANALYSIS SCHEDULE
For the Six Months Ended June 30, 2019

| | Original Principal Balance | Principal Balance at 1/1/2019 | Current Year Borrowings | Principal Receipts YTD 6/1/2019 | Interest Receipts YTD 6/1/2019 | Principal Balance 6/1/2019 | Current Interest Rate |
|--|----------------------------------|-------------------------------------|----------------------------|---------------------------------------|--------------------------------------|----------------------------------|-----------------------------|
| Consolidated Kenosha County/RLF (CKC/RLF) | | | | | | | |
| Corporate Drive Properties, LLC | 750,000.00 | 393,386.11 | | 19,630.09 | 7,704.77 | 373,756.02 | 4.00% |
| Quest 8201, LLC | 750,000.00 | 640,134.14 | | 640,134.14 | 11,909.16 | - | 4.25% |
| Ariens Company | 1,000,000.00 | 856,170.47 | | 48,374.49 | 4,180.17 | 807,795.98 | 1.00% |
| Doheny Enterprises | 1,040,000.00 | 972,178.66 | | 46,474.97 | 13,101.91 | 925,703.69 | 2.75% |
| Five Star | 736,250.00 | 736,250.00 | 763,750.00 | - | 20,909.74 | 1,500,000.00 | 4.00% |
| Total | \$ 4,276,250.00 | \$ 3,598,119.38 | \$ 763,750.00 | \$ 754,613.69 | \$ 57,805.75 | \$ 3,607,255.69 | |

KENOSHA AREA BUSINESS ALLIANCE
High Impact Loan Fund
Quarterly Status Report *

Period April 1, 2019 through June 30, 2019

| | |
|---|-----------------------------|
| Bank Account Balance as of 4/1/19: | \$ 186,614.26 |
| Plus Loan Principal & Interest Received: | \$ - |
| Plus Bank Interest Income: | \$ 1,090.99 |
| Plus Funds Received from County | \$ - |
| Less Loan Disbursements: | \$ - |
| Less Bank/Loan/Service/Legal Expenses: | \$ - |
| Balance In Bank Account as of 6/30/19: | <u>\$ 187,705.25</u> |
| Less Outstanding Commitments as of 6/30/19: | \$ - |
| Less Approved Loans (Commitments Pending): | \$ - |
| Balance Available for Loans (Existing Funds): | <u><u>\$ 187,705.25</u></u> |

* There were no loan defaults as of this report date.

* See attached summary for all active loans in this account.

KENOSHA AREA BUSINESS ALLIANCE, INC. AND ITS SUBSIDIARY
LOAN FUND/ADVANCE RECEIVABLE ANALYSIS SCHEDULE
For the Six Months Ended June 30, 2019

| | Original Principal Balance | Principal Balance at 1/1/2019 | Current Year Borrowings | Principal Receipts YTD 6/1/2019 | Interest Receipts YTD 6/1/2019 | Principal Balance 6/1/2019 | Current Interest Rate |
|--|----------------------------------|-------------------------------------|----------------------------|---------------------------------------|--------------------------------------|----------------------------------|-----------------------------|
| High Impact Economic Development Fund | | | | | | | |
| Advance Receivable (HI) | | | | | | | |
| Bradshaw Medical, Inc. | \$ 250,000.00 | \$ 250,000.00 | \$ - | \$ - | \$ - | \$ 250,000.00 | 3.25% |
| Hanna Cylinders, LLC | \$ 250,000.00 | \$ 250,000.00 | \$ - | \$ - | \$ - | \$ 250,000.00 | 3.25% |
| Kenall Manufacturing | \$ 1,000,000.00 | \$ 1,000,000.00 | \$ - | \$ - | \$ - | \$ 1,000,000.00 | 3.25% |
| Niagara Bottling, LLC | \$ 350,000.00 | \$ 350,000.00 | \$ - | \$ - | \$ - | \$ 350,000.00 | 3.25% |
| InSinkErator | \$ 625,000.00 | \$ 625,000.00 | \$ - | \$ - | \$ - | \$ 625,000.00 | 3.25% |
| GFI Midwest, LLC | \$ 100,000.00 | \$ 100,000.00 | \$ - | \$ - | \$ - | \$ 100,000.00 | 3.00% |
| Colbert Packaging | \$ 250,000.00 | \$ 250,000.00 | \$ - | \$ - | \$ - | \$ 250,000.00 | 3.50% |
| Vonco Products | \$ 500,000.00 | \$ 500,000.00 | | | | \$ 500,000.00 | 4.00% |
| Ariens Company | \$ 250,000.00 | \$ 250,000.00 | \$ - | \$ - | \$ - | \$ 250,000.00 | 3.50% |
| Total | \$ 3,575,000.00 | \$ 3,575,000.00 | \$ - | \$ - | \$ - | \$ 3,575,000.00 | |